# Harnessing insights from 5B monthly ad interactions for higher mobile advertising performance



Vungle Creative Labs (VCL) is a team of multi-disciplinary experts driven by an obsession for blending creative, technology and data insights. Their testing ground is Vungle's global ad network, which serves ads to more than one-third of the world's smartphones and gives VCL access to creative insights at a massive scale.

Setting industry standards since the first smartphones came to market, VCL constantly pushes the limits of what mobile advertising can be through rigorous scientific testing methodology developed in-house.

VCL's unique approach to creative testing allows us to create, learn, scale and adapt creative experiences at a rapid speed, which delivers innovation and industry-leading, high-performing user experiences across our network.



#### The Team

Every week, our diverse team of experts — data scientists, creative analysts product managers, engineers — evaluate rivers of creative data to design unique, impactful experiences that achieve our clients' goals.

#### The Testing Strategy

Each test takes into consideration the robust insights that our global network provides. We evaluate ads across 24 simultaneous data points — content and creative direction, ad placement, user interface functionality, ad duration, file size. We never take a singular approach.

#### The Impact

After we complete a test, our holistic approach to creative testing compels us to repurpose our learnings into engineering, product, data science, and performance optimization strategies.

#### For advertisers

Our platform discovers the highest-value users for your apps, delivering more high-performing and innovative creatives. VCL's mobile ad experiences, combined with our speed to market, allows our advertisers to land top placements more frequently, boosting ROAS.

A formidable social networking app on Vungle saw a

## 30% increase in interstitial playable performance

after VCL added a delayed callto-action to their ad unit. The client bumped its campaign spend by 113%.

### For publishers

VCL tailors content to each placement's context for a seamless, relevant in-app experience. We take into account optimal ad duration based on placement type, or specific endcard type based on genre.

Hypercasual publishers take advantage of hyper-interactive, instantly rewarding ad units that are designed with publisher context in mind to drive users to the App Store.

Hypercasual performance increases up to 138%